



FCM SMARTSTAY

Less travel stress, more travel smarts.

There is a beautiful misconception around corporate travel construed by images of relaxed travelers sipping wines in Business and First, or soaking in the spa bath of their plush hotel room. Yet these images fail to capture the stress often caused by delayed flights, limited Wi-Fi or substandard rooms. How can this stress be managed to maintain traveler productivity?

Traveling smarter to reduce stress

As every corporate journey is affected by elements outside the traveler's control, it is impossible to eliminate stress. Companies can, however, reduce the negative impacts on productivity by helping to make work trips more comfortable. FCM believes the solution is to focus on traveler needs and comfort as much as cost-saving policies. Employees don't necessarily need to travel less – they can often travel smarter.

SMARTSTAY – enhancing the traveler experience

SMARTSTAY delivers multi-level benefits by giving travelers more in their hotel stay without impacting employers' travel budgets. With over 5,000 hotels participating worldwide, most major destinations and hotel brands are represented:

- Affinia
- Andaz
- Ascend Collection
- Cambria Suites
- Coast Hotels
- Comfort Inn
- Fairmont
- Hyatt
- Kimpton
- Langham
- Morgans
- Pan Pacific
- Sheraton
- Swissotel
- The James Hotels
- Thompson
- W Hotels
- Westin
- Worldhotels
- And more...

Every SMARTSTAY property offers guests an assortment of complimentary value-added services, one of which is available exclusively to FCM corporate clients. Ranging from free room upgrades to Wi-Fi, breakfast, car parking, and late checkout, the services are available year-round and benefit guests with greater comfort and convenience.

It not only helps reduce soft dollar costs by relieving traveler stress and supporting productivity but also provides hard dollar savings for companies.

SMARTSTAY helps companies optimize their travelers' well-being while staying focused on their travel policy and savings. It helps take the stress out of business travel for employees and gives employers peace of mind that their people are traveling comfortably and productively.

Average hotel savings

	5★	4★	3★	EMEA	APAC
Easily check in/out	\$75	\$80	\$25	20€	25AUD
Wi-Fi	\$25	\$15	\$5	15€	20AUD
Breakfast	\$30	\$20	\$10	22€	25AUD
Car parking	\$40	\$30	\$20	32€	20AUD
Upgrade	\$70	\$50	\$30	40€	30AUD

How to book

SMARTSTAY rates are available through your approved corporate booking method. Travel Consultants are extremely knowledgeable about all property offers and can make a personalized recommendation based on your accommodation needs. Should you prefer to select a property directly, you can use the SMARTSTAY app or directory to search all available options by location. The offers are also available through your online booking tool (if applicable) – just look for the SMARTSTAY rate listed under participating hotels.

